

Desired Outcomes and Stretched Objectives of Resource Generation, Mobilization, and Management Process

General Desired Outcome: Generate, mobilize, and manage financial and material/technological resources, and achieve financial self-sufficiency to successfully meet the objectives of research, teaching-learning, community service, and support services as stipulated in the strategic plan of AAU in a transparent, flexible and efficient way that ensures quality service, sustainability and accountability to meet the needs and expectations of customers and stakeholders.

Performance Base Line	Performance Gaps	Desired Outcomes	Stretched Objectives
Resource independence promotes autonomy and ensures reliable fulfillment of mission.	AAU is not generating significant resource internally and therefore its autonomy is compromised and it is totally dependent on external sources for running its main activities.	Raise the roll of internal sources of resources to a dominant share that creates self-reliance in AAU and from which the various programs and units of AAU will satisfy their needs in an efficient and dependable manner.	<ol style="list-style-type: none"> 1. Transform the existing revenue generating units to profit making business enterprises by the end of 2009. 2. Secure 10% of the budget from internal revenue and outreach services by the end of 2010. 3. Secure 40% of the budget by setting-up new business enterprises and reinforcing the existing ones by the end of 2013.
A range of resources can be mobilized in large amount locally and internationally through collaboration and partnership without compromising institutional autonomy.	The resource contribution of local organizations is limited in kind and extent. A huge amount of resource that the university can tap from international development partners has been overlooked.	Expand the resource base of AAU by creating an atmosphere of collaboration and partnership in which local organizations (production companies, service organizations, educational institutions, etc) and international partners may contribute significant amount in terms of both financial as well as material resources that the potential of international	<ol style="list-style-type: none"> 1. Solicit 30% of the budget from international collaborators and development partners by the end of 2010. 2. Secure 1% of the budget from private sectors and civil societies by the end of 2010.

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		organizations in donating funds to AAU will not be wasted.	
<p>A planned and organized resource generation, mobilization and management system sustainably supports the core processes of the university and ensures the realization of the university mission.</p>	<p>The resource generation process is not vivid or is insignificant. Resource mobilization in AAU is mainly ad-hoc and therefore ineffective to the core activities of AAU. The management of resources is haphazard and wasteful and hampers the smooth running of the core activities of AAU.</p>	<p>The resource generation, mobilization and management system of AAU should be an organized, efficient, and effective process that plays a proactive roll to ensure predictable, adequate and stable growths of core sources, by expanding internal and external sources, and precisely manage resources efficiently to the satisfaction of all customers and stakeholders.</p>	<ol style="list-style-type: none"> 1. Establish a university-wide and/or operating units' coordination office to engage every unit and member of the university in resource generation, mobilization, and management process by the end of 2009. 2. Organize global job assignments, organizational structures, layers of management and authorizations, extent of team-based structures, reward structures and performance metrics of resource generation mobilization, and management to institutionalize the system by the end of 2009. 3. Prepare mode operation and terms of references to be used by faculties and institutes in entering agreements with different resource organizations (donors, institutes etc.) in the form of endowment transfer, free donations, collaborative projects, university-public-private partnership initiatives, etc by the end of 2009.

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<p>Finance system must operate in such a way that it satisfies the needs and expectations of customers and stakeholders.</p>	<p>The finance system is extremely slow, erroneous, lengthy, and frustrating.</p>	<p>Fund management should be a simple, transparent, flexible and efficient process that ensures accountability to meet the needs and expectations of customers and stakeholders.</p>	<p>General stretched objective: <u>Enable an overall 98% customer satisfaction</u></p> <p>Open accounts for projects within half an hour once the project is approved by reducing processing time by 99.9%</p> <p>Transfer cash to faculty accounts within 8 hours, attaining 80% reduction in processing time.</p> <p>Process purchase and travel advances within 1 hour, thus reducing processing time by 97%.</p> <p>Achieve 98% reduction in the settlement of advance by processing it in not more than 2 hours.</p> <p>Produce financial report instantly and make it available online.</p>

N.B. The desired outcomes and stretched objectives of PROCUREMENT and PROPERTY MANAGEMENT are being worked on.